ANNEX VII
ASEAN GUIDELINES ON CLAIMS AND CLAIMS SUBSTANTIATION FOR TRADITIONAL MEDICINES AND HEALTH SUPPLEMENTS

Version 1.0


**DOCUMENT INFORMATION**

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1. **INTRODUCTION**

The ASEAN Guidelines on Claims and Claims Substantiation for Traditional Medicines and Health Supplements (TMHS) is developed by taking into consideration similar guidelines that exist internationally (WHO, CODEX, EU, US, Canada, Australia) and the regulatory situation and stakeholders’ interests in the ASEAN region.

The TM and HS claims refer to any message that states, suggests, or implies that a TM or HS ingredient/product has positive contribution and benefit to human health. A balanced approach between consumer protection and encouraging science and innovation is important in implementing the harmonised ASEAN Guidelines on Claims and Claims Substantiation for Traditional Medicines and Health Supplements.

It should also be underlined that this document deals with the guidance of allowable claims and their corresponding levels of literature and scientific substantiation. Certain TM or HS claims need to be substantiated by efficacy data, and these data requirements are defined in the guidelines.

2. **OBJECTIVE**

This document aims to provide guidance on making unbiased and truthful claims, supported by adequate evidence in order to protect the consumers from misleading claims. This will enable consumers to make informed choices in taking care of their health. Furthermore, this document will facilitate the product placement of TMHS products and set up requirements for efficacy data submission for certain TM and HS claims.

3. **KEY PRINCIPLES OF ASEAN TM AND HS CLAIMS AND CLAIMS SUBSTANTIATION**

All claims made for TM and HS should:

- Be consistent with the ASEAN definition of TM and HS
- Support the safe, beneficial and appropriate use of the products
- Maintain the level of traditional usage and/or scientific evidence which is proportionate to the type of claim
• Meet the dosing recommendations stated in the evidence or references for the claimed intended effects, unless otherwise justified
• Not be misleading or false
• Enable consumers to make an informed choice regarding products
• Be for health maintenance or treatment of disease in accordance with traditional principles and practice, where the product is a TM
• Be for health maintenance and promotion purpose, where the product is a HS
• Not be medicinal or therapeutic in nature, such as implied for treatment, cure or prevention of diseases, where the product is a HS
• Be substantiated by good quality evidence that is relevant to the claim

The claimed benefit/efficacy of a product and/or its ingredient(s) shall be based on the totality of the substantiation evidence provided including human, non-clinical and empirical or historical data, as well as other documented evidence, where applicable. Please refer to Table 2 and Table 4.

4. GUIDANCE FOR TM CLAIMS SUBSTANTIATION

TM claims refer to the beneficial effects of consuming TM to promote the maintenance of health, to relieve symptoms, or prevent or treat a disease, disorder or medical condition in the context of the respective traditional medicine principles and theories.

4.1 Types of TM claims

The 3 types of TM claims are stated in Table 1.

- Traditional Health Use Claims
- Traditional Treatment Claims
- Scientifically Established Treatment Claims

Scientifically Established Treatment Claims shall be substantiated by the proportional degree of data from efficacy studies and relevant documentation.
Table 1. Scope and examples of the 3 types of TM claims

<table>
<thead>
<tr>
<th>Type of TM claim</th>
<th>Scope</th>
<th>Examples to illustrate the scope (as determined by the regulatory authority of each Member State)</th>
</tr>
</thead>
</table>
| Traditional Health Use    | Traditionally used for general health maintenance or enhancement    | • Traditionally used to maintain health for people above 40 yrs old  
• Tonic traditionally used to restore energy and health in women after childbirth/puerperium  
• Tonic traditionally used to strengthen body by nourishing blood and invigorating vital energy |
| Traditional Treatment     | Traditionally used to relieve or alleviate a symptom, or treat a disease or medical condition according to the principles of traditional medicine, with the exception of the prohibited diseases according to each Member State  
To prevent/stop/slow down the progress of a mild or self-limiting disease or medical condition, based on principles of traditional medicine | • A Traditional medicine for dizziness/vomiting during travel in car, boat and airplane  
• Traditionally used to prevent cold or flu  
• Traditionally used to relieve cold and sore throat  
• Traditionally used to treat stomachache  
• Traditionally used to treat constipation  
• A traditional medicine to relieve itchiness |
| Scientifically Established Treatment | To relieve a symptom or treat a disease, disorder or medical condition substantiated by scientific evidence, which corroborates TM principles* | • For treatment of hypertension  
• To treat or relieve arthritis  
• Used to lower blood pressure  
• Used to reduce blood sugar |

**4.2. Principles of TM Claims Substantiation**

TM claims must be in line with the respective TM principles (such as Jamu, Traditional Chinese Medicine, Ayurvedic Medicine) and supported by adequate evidence from TM based document.

As the usage of traditional medicine is based on accumulated experience and historical knowledge, the TM claims and rationale of ingredient or formulation should be based on the specific TM disciplines.

**4.3. Substantiation of TM Claims**
The substantiation of TM claims shall follow Table 2 and be based on finished product, or ingredient(s) with justification as required by the regulatory authority. It is the responsibility of the company to provide the required evidence in order to comply with the criteria to make TM Claims.

Efficacy data to support Scientifically Established Treatment Claims shall be generated from studies on the finished product, or ingredient(s), with justification as required by the regulatory authority. Efficacy data should be obtained from human studies; this may be supplemented by data from non-clinical studies. In addition, summary of empirical or historical and raw data should be submitted if required by the regulatory authority.

**Human studies**

Scientific data could be derived from observational or intervention human studies, that are well designed in accordance with recognized scientific principles, with statistically and clinically significant outcomes addressing the specific TM claim. The acceptable principles for human studies can be referred to internationally accepted guidelines, for example, ICH-GCP Guidelines.

**Non-clinical (animal and in vitro) studies**

In vitro studies as well as animal studies are intended to generate the non-clinical data. Data from animal study should be derived from animal model which can represent human condition related to claim. The methodology should be an acceptable and valid procedure to measure the parameter. Data from animal studies are important to give the preliminary efficacy data prior to the conduct of human study. When data from animal and in vitro studies are submitted as substantiation of claims, an explanation on its relevance to humans should be included.

**Summary of total available scientific data**

The total available published and/or unpublished scientific data should be summarised as part of the substantiation documentation. It should contain the following information:

- a) Product/Ingredient Studied
- b) Indication
- c) Type of Claim
- d) Dosage and Administration
e) Type of Study (example, Human or Animal)

f) Study Design (example, Observation or Experimental)

h) Duration of the Study

i) Study End points

j) Limitation of the Study

k) Study Results

l) Source of Evidence
   i. Author
   ii. Title
   iii. Publication Details (year)
   iv. Type

m) Other information, if any
   i. Ethics Committee approval

For Scientifically Established Treatment Claims, a company wishing to use the same approved claim for a similar product should provide adequate scientific evidence/data to ensure adequate substantiation.
<table>
<thead>
<tr>
<th>Type of TM claim</th>
<th>Level of evidence</th>
<th>Criteria for Well-documented TM Claim</th>
<th>Evidence to substantiate TM Claim</th>
</tr>
</thead>
</table>
| Traditional Health Use | Evidence from documented traditional use and knowledge | - Claims for general health maintenance or enhancement are documented in TM references  
- In accordance with TM principles and practice | Evidence of documented traditional use or history of use that may be found in the following:  
  - Classical TM Texts  
  - Pharmacopoeias and Monographs  
  - Reference Textbooks/Journals |
| Traditional Treatment | Evidence from documented traditional treatment         | - Claims for treatment and prevention are documented in TM references  
- In accordance with TM principles and practice | Evidence of documented history of traditional treatment that may be found in the following:  
  - Classical TM Texts  
  - Pharmacopoeias and Monographs  
  - Reference Textbooks/Journals |
| Scientifically Established Treatment | Scientific data and TM principles | - Claims for treatment supported by scientific data (such as in vitro, in vivo, epidemiological and/or human intervention studies)  
- In accordance with TM principles and practice | **Compulsory evidence:**  
Substantiation of TM claims based on scientific data as required by the regulatory authority to be conducted on finished product or ingredient(s). Justification will have to be provided to the regulatory authority if evidence provided is based on ingredient  

**At least 1 additional evidence:**  
Evidence of documented history of traditional treatment that may be found in the following:  
  - Classical TM Texts  
  - Pharmacopoeias and Monographs  
  - Reference Textbooks/Journals |

**Note:** References that are used to substantiate a TM claim include ASEAN Member States’ official pharmacopoeias and monographs.
Decision tree on the evidence required to support TM claims appears as Figure 1. Please note that Figure 1 below should be read in conjunction with the details in Table 2 for full information.

**Figure 1.** Decision tree on the evidence required to support the different types of TM claims

A proposed TM claim

- **Traditional Health Use Claim**
  - Evidence of documented traditional use or history of use that may be found in the following:
    - Classical TM Text
    - Pharmacopoeias and Monographs
    - Reference Textbooks/Journals

- **Traditional Treatment Claim**
  - Evidence of documented history of traditional treatment that may be found in the following:
    - Classical TM Text
    - Pharmacopoeias and Monographs
    - Reference Textbooks/Journals

- **Scientifically Established Treatment Claim**
  - Compulsory evidence:
    - Substantiation of TM claims based on scientific data, as required by the regulatory authority to be conducted on finished product or ingredient(s). Justification will have to be provided to the regulatory authority if evidence provided is based on ingredient.

- **At least 1 additional evidence**:
  - Evidence of documented history of traditional treatment that may be found in the following:
    - Classical TM Texts
    - Pharmacopoeias and Monographs
    - Reference Textbooks/Journals

- **Does it meet the criteria of well documented TM claim based on substantiation of evidence?**
  - NO → Traditional Health Use Claim
  - YES → Traditional Treatment Claim

- **Does it meet the criteria of well documented TM claim based on substantiation of evidence?**
  - NO → Not a well-documented Traditional Treatment Claim
  - YES → Scientifically Established Treatment Claim
5. GUIDANCE FOR HS CLAIMS SUBSTANTIATION

HS claims refer to the beneficial effects of consuming HS to promote good health by providing nutrition, enhancing body structure/ function, improving a function, enhancing or preserving health and/or reducing the risk of health related conditions or diseases.

5.1. Types of HS claims

The 3 types of HS claims are stated in Table 3.

- General or Nutritional Claims
- Functional Claims
- Disease Risk Reduction Claims

Functional Claims and Disease Risk Reduction Claims shall be substantiated by the proportional degree of data from efficacy studies and relevant documentation.

Table 3. The scope and examples of the 3 types of HS claims

<table>
<thead>
<tr>
<th>Type of HS claim</th>
<th>Scope</th>
<th>Examples to illustrate the scope - as determined by the regulatory authority of each Member State</th>
</tr>
</thead>
</table>
| General or Nutritional | For Nutritional Support and General Health Maintenance. Benefits derived from supplementation beyond a person’s daily dietary intake. | • Supplements nutrition  
• Supports healthy growth and development  
• Nourishes the body  
• Relieves general tiredness, weakness  
• Helps to maintain good health |
| Functional | Relate to a positive contribution to health or to the improvement of a function or to modifying or preserving health in the context of the total diet on normal functions or biological activities of the body. Maintains or enhances structure or function of the body, excluding disease related claims. Supports health and to relieve/reduce/ lessen/ease minor body discomforts in some physiological processes (e.g. ageing, menopause, pregnancy)*.  
*as determined by the regulatory authority of each Member State | • Maintains/Supports healthy joints  
• Maintains/Supports immunity  
• Maintains healthy liver function  
• Maintains/Supports alertness  
• Maintains/Supports mental performance  
• Promotes healthy skin  
• Helps to relieve post-menopausal discomforts  
• Aids in digestion to relieve indigestion  
• Bifidobacteria in product A helps to improve slow transit system in 14 days  
• Supports health in ageing  
• Supports health in menopause  
• Supports health in pregnancy |
| Disease Risk Reduction | Significantly altering or reducing a risk factor of a disease or health related condition*.  
*as determined by the regulatory authority of each Member State | • Helps to reduce risk of osteoporosis by strengthening bone  
• Helps to reduce the risk of dyslipidaemia |
5.2. Principles of HS Claims Substantiation

The type of claim must be substantiated by an adequate level of evidence. The major principles of HS claim substantiation are:

- **Proportional degree of supporting evidence corresponding to the type of HS claims**
  The Principle of proportional degree of supporting evidence is illustrated in Table 4. When applying the substantiation requirement stated in Table 4, the evidence for Functional Claim is stronger than General or Nutritional Claim. In turn the Disease Risk Reduction Claims will require proportionally stronger scientific support than Functional Claims.

- **Totality of scientific evidence that demonstrates the beneficial effect**
  The totality (balance and range) of the evidence to the HS claims are important. Due consideration should be given to all relevant scientific evidence relating to the claimed benefit of the product or ingredient and should not focus only on evidence that supports the effect. In proportion to the type of claims, scientific substantiation should demonstrate a consistent beneficial effect of the ingredient (or product) on specific health aspects or generally recognised biomarkers based on totality of scientific evidence encompassing human studies (observation and intervention), authoritative references, recommendations from international or authoritative bodies, scientific reviews, animal and in-vitro studies.

HS claim substantiation shall be based on finished product, or ingredient(s) with justification as required by the regulatory authority (e.g. rationale of the combination)

5.3. Substantiation of HS Claims

The substantiation of HS claims shall follow Table 4 to reflect the proportional degree of supporting evidence. It is the responsibility of the company to provide the required evidence in order to comply with the criteria to make HS Claims.

For Functional and Disease Risk Reduction Claims, a summary of the scientific evidence including published and unpublished studies should be submitted. In addition, summary of empirical or historical data shall be submitted. Raw data should be submitted when required by the regulatory authority.
Efficacy data to support Disease Risk Reduction Claim shall be generated from studies on the finished product, or ingredient(s), with justification as required by the regulatory authority. Efficacy data should be obtained from human studies; this may be supplemented by data from non-clinical studies.

**Human studies**
Scientific data could be derived from observational or intervention human studies, that are well designed in accordance with recognized scientific principles, with statistically and clinically significant outcomes, if applicable, addressing the specific HS claim. The acceptable principles for human studies can be referred to internationally accepted guidelines, for example, ICH-GCP Guidelines.

**Non-clinical (animal and in vitro) studies**
In vitro studies as well as animal studies are intended to generate the non-clinical data. Data from animal study should be derived from animal model which can represent human condition related to claim. The methodology should be an acceptable and valid procedure to measure the parameter. Data from animal studies are important to give the preliminary efficacy data prior to the conduct of human study. When animal and in vitro studies are submitted as substantiation of claims, mechanisms of actions to explain how the ingredient/product confers beneficial effect on health and explanation on the relevance of its findings to human should be included.

**Summary of total available scientific data**
The total available published and/or unpublished scientific data should be summarized as part of the substantiation documentation. It should contain the following information:

a) Product/Ingredient Studied  
b) Intended Use  
c) Type of Claim  
d) Dosage and Administration  
e) Type of Study (example, Human or Animal)  
f) Study Design (example, Observation or Experimental)  
g) Study population  
h) Duration of the Study  
i) Study End points
j) Limitation of the Study

k) Study Results

l) Source of Evidence
   i. Author
   ii. Title
   iii. Publication Details (year)
   iv. Type

m) Other information, if any
   i. Ethics Committee approval

For Functional and Disease Risk Reduction Claims, a company who wishes to use the same approved claim for a similar product should provide adequate scientific evidence/data to ensure adequate substantiation.
### Table 4. Degree of evidence required to support different types of HS claims

<table>
<thead>
<tr>
<th>Type of HS claim</th>
<th>Level of evidence</th>
<th>Criteria for Well-documented HS Claims</th>
<th>Evidence to substantiate HS Claims</th>
</tr>
</thead>
</table>
| General or Nutritional | General | - The claim is related to human health in line with scientific or traditional knowledge  
- Documented in authoritative reference texts  
- Recognised by reputable or international organisations or regulatory authorities  
- Claim is not referring to structure and function of body  
- Adheres to the key principles of ASEAN TM/HS claims  
- For a HS product making nutritional claim based on vitamin and/or mineral, it is recommended to contain a minimum of 15% Codex NRV (Nutrient Reference Value) per daily dose of the vitamin and/or mineral to qualify it being the source of that vitamin or mineral or as determined by regulatory authorities | At least 1 of the following evidence (as determined by the regulatory authority of each Member State):  
- Authoritative reference texts e.g. reference textbooks, pharmacopoeia, monographs and scientific journals  
- Scientific opinion from scientific organizations  
- Scientific opinion from regulatory authorities  
- Documented history of use e.g. classical texts, published document from scholar or expert that reports the traditional use of the ingredient concerned |
| Functional | Medium | - Functional claim is in line with established knowledge on nutrition and physiology  
- Documented in authoritative reference texts  
- Recognised by reputable or international organisations or regulatory authorities  
- Adheres to the key principles of ASEAN TM/HS claims  
- For a HS product making functional claim based on vitamin and/or mineral, it is recommended to contain a minimum of 15% Codex NRV (Nutrient Reference Value) per daily dose of the vitamin and/or mineral to qualify it being the source of that vitamin or mineral or as determined by regulatory authorities | At least 1 compulsory evidence (as determined by the regulatory authority of each Member State):  
- Good quality scientific evidence from human studies (only in the event that human experimental study is not ethical, animal studies shall only be acceptable together with epidemiological studies or other scientific literature and documented traditional use). In case the end point of a human study is not feasible, a surrogate end point can be used.  
- Authoritative reference texts e.g. reference textbooks, pharmacopoeias, monographs  
- Scientific opinion from scientific organizations  
- Scientific opinion from regulatory authorities |
<table>
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</tr>
</thead>
</table>
| Disease Risk Reduction | High             | - The relationship between the HS ingredient or product and disease risk reduction is supported by consistent scientific evidence  
- Documented in authoritative reference texts  
- Recognised by reputable or international organisations or regulatory authorities  
- Adheres to the key principles of ASEAN TM/HS claims  
- For a HS product making disease risk reduction claim based on ingredient, it must contain the amount of the active ingredient that has been shown to be effective in the substantiation data | **At least 1 additional evidence:**  
- Scientific evidence from animal studies  
- Documented history of use (e.g., classical texts, published document from scholar or expert that reports the traditional use of the ingredient concerned)  
- Evidence from published scientific review  

**Relevant company owned scientific data (published and unpublished) can be submitted, if available** |
Decision tree on the evidence required to support HS claims appears as Figure 2. Please note that Figure 2 below should be read in conjunction with the details in Table 4 for full information.

**Figure 2:** Decision tree on the evidence required to support the different types of HS claims
5.4. Languages and Wordings Used for HS Claims

Appropriate language and wordings must be used to convey the HS claims with a meaning that is proportional to the level of scientific substantiation. Language and words used in HS claims should provide a truthful and non-misleading message on the beneficial effect of the ingredient/product.

5.5. Prohibited HS Claims

HS claims are not allowed to imply treatment, cure or prevention of all diseases or medical conditions. For disease risk reduction claims, diseases prohibited from associating with such claims shall be determined by the regulatory authority of each Member State.